

Speaker 1:

Someone once said, "Information is key," and it is key. And that's one of the main reasons why people come to see attorneys. They're trying to get information, whether it's information on how to do something or information on, "What does this mean?" They've got a document, and someone is saying, "You have to do X, Y, Z." And they're looking at their document, and they're like, "That's not how I interpret it." And we look at it, and we go, "Well, yeah, they're right. That is what that means. And it's because the law is X, Y, Z." Having that information, then they can make an informed decision about what it is they're going to do. The more you know, the better decisions you're going to make.

And one thing that I tell people all the time, "The information that you had, you made a decision based on what you thought would be best at that time. Now that you have the information, you make a different decision. But you don't get to beat yourself up and go back because you didn't have that information then." Having information is key, because it allows you to make the best decisions you can, based on the information you have. And it also helps you understand what's happening. Really, our commodity, as attorneys, is our mind and our time. Giving our mind and our time to people helps people make better decisions and helps them get to a better place.