

Speaker 1:

One thing that we do is we help navigate people through the legal system. Part of that initially is gathering information, gathering documents, and what the issue is. What is it that we're trying to resolve, and where does my client want to be at the end of the day? And once I know that, then I can put the right process into place or use the correct process to get them to where they want to go. Sometimes that's just making a phone call to someone or the other person's attorney. Sometimes we involve mediators, and that's where you've got a third person that is facilitating a discussion to get people to come to resolution.

There's also a process called the Collaborative Law Process. In Collaborative Law, each party is represented by an attorney, and the attorneys and the parties meet in the same room. Prior to that, they are voluntarily giving up information. It's full disclosure. It's not a position-based negotiation. It's a needs-based negotiation. And at the end of the day, most of the time, people want to... They want to make sure the other person's okay as long as they're okay too, right? And so that's the goal of Collaborative Law.

The other process, and probably the main one that people need attorneys for is litigation. Litigation is where you actually have to file something in the courthouse. So you're filing a lawsuit, generally, that's going to be a lawsuit for custody of your child, or to try to get some support for your children or for yourself, or to try to get assets and debts divided between parties.